



ERP IMPLEMENTATION AND PROCESS IMPROVEMENT GO HAND-IN-HAND

PMTrack helps growing manufacturers control their resources with an easy-to-use solution that solves pressing issues across the entire business process. The ERP use reduces the cost of manufacturing, automates manufacturing processes, and improves profitability all the while enhancing customer service and satisfaction.

With decades of experience serving entrepreneurial businesses, we understand the issues that manufacturing companies face when running their business. PMTrack ERP can move control of your business from MS Excel, Tally, or home-grown systems. Transition from disparate systems to an integrated manufacturing solution that efficiently handles the huge amounts of data your business generates each day with powerful ERP functionality.

PMTrack makes implementing ERP simple and efficient, taking much of the pain and uncertainty out of the process. Our consultants are ERP and manufacturing experts, trained to be with you at every step of the way during implementation and thereafter. Cloud9 consultants help you define, formulate and fit PMTrack into your operations, ensuring your investment in ERP software sets you up for future success and delivers maximum return on investment with full visibility.

PMTrack boasts a strong footprint across many cities in India with 100+ manufacturers that maintain compliance with government or industry regulations, meet OEMs requirements, manage production, carry out job-work, control & document product revisions and engineering changes.



I know my product and process information is protected and our customers are happy because they come back with more orders. And, I can always find the data what I need in PMTrack."

Ukay Metals, Nashik
Mr. Rajendra Katore, Managing Director

THE PMTRACK SOLUTION





IT

- User security and personalization
- System configuration
- Standard reporting
- MS Windows/SQL Database
- On-premises or hosted
- Anywhere mobile ERP

CUSTOMERS

- Quoting/Estimating
- Sales Order Processing
- Dispatch Details
- ASN Data or e-Invoicing



PRODUCTION

- Work centers
- Routing
- Work orders
- · Production scheduling
- · Order completion status





FINANCE

- Product costing
- Job costing
- Financial integration (Built-in)
- Integration with Tally



ENGINEERING

- Part master
- Bill Of Materials
- Product configuration
- Change Management
- Manufacturers
 Part Control (Cross
 Reference)



MATERIALS

- Inventory control
- Purchasing
- MRP
- Lot/Serial Tracking
- Reconciliation

KEY MANUFACTURING FEATURES

Bill of Materials

Build and maintain BOMs in one workspace with all relevant information available to view in tree structure and maintain part information that enables product structure review from the top down or from the bottom up.

Inventory Control

Track and maintain inventory balances for each part you stock, including finished goods, assemblies, orders component parts and raw materials. Improve on-hand as well as inventory turnover. Gain visibility to increase accuracy, timeliness and reduce stock.

MRP

Material Requirements Planning (MRP) balances the supply and demand for all component parts needed to satisfy your Production Schedule.

Advanced Planning

Carry out "what if" ATP (available-to-promise) simulations so you can test the impact of different material planning scenarios before you spend the time, resources and money to implement them.

Sales Order Processing

Enter sales orders, ship and invoice products, satisfy customer inquiries immediately and ensure your sales team knows what's happening with each order.

Purchasing Control

Create and print purchase orders, track purchased materials, maintain vendor information and predict your cash requirements.

Shop Floor Control

Create shop orders, track work-in-process (WIP), maintain work centre information and analyze shortages and backlogs.

Costing with Multiple Options

Track cost variances for material costs, labor costs and purchase costs by part, order number, or by work centre, and easily compare actual costs with planned costs.

Lot & Serial Tracking

Control and monitor, from receipt to shipment, the assignment of lot and/or serial numbers for components and finished goods.

Warranty Tracking

Manage the warranty process to track defects in product designs and generate repair or replacement efficiently.

Work Order Tracking

Track actual work performed by your employees for specific work order operations, allowing your MRP software to act as a time clock and resulting in more accurate run and setup times.

Subcontract Processing

Track materials, shortages and overages through every step of the subcontract process. Each step has been automated, eliminating many manual transactions and ensuring you keep your subcontracted processes fully integrated into your business.

PMTrack Does Even More!

PMTrack ERP also includes CRM functionality that helps you manage enquiries, efficiently estimate the costs, technical feisability, submit quotations, follow-up and close order. Manage Exports or consigned inventory and much much more...

You don't have to let manual processes and inefficient technology hold your business back. In fact, if you can't find that the solution to your problem already exists in our portfolio of tools, utilities and integrated solutions, our experts can build something to your exact needs.

visit www.pmtrackerp.in

To learn more on how we can help your company move a step closer to **Industry 4.0**.



Not just a Good Product but also a Great Partner

Vhy Implemen PMTRACK?

- Simple to Use so Reduced Errors
- **√** Economical to Implement and Run
- √ No Duplicate or Useless Data-entry
- √ Get more Time to Focus on Growth
- √ Take Control of Your Enterprise (Data)
- **√** Get all Information from a Single System

PMTrack Runs ON: PCs and Handhelds



Industry Verticals We Focus on...

- Fasteners/Gears/Valves
- Auto Component Assemblies
- Electrical Components
- Electronic Assemblies
- Electrical Stampings
- Electro-plating and Coating
- Project Based Production
- Discrete Manufacturing

Forging—Hot/Cold/Warm

Machining

Sheet Metal Forming

Casting—Ferrous/Non-Ferrous

Springs and Wire forms

Molded Plastic/Rubber Parts

















[Proven Use Cases in Manufacturing Industry Across Many Verticals]



AIFI
Association of India
Forging Industry

35+EXPERTS 8+CITIES 100% CUSTOMER 150+ TEAM'S 150+ CUSTOMERS 100+ CUSTOMERS

In the past 8 years we have successfully implemented PMTRACK at 100+ companies (6 implementations during the Lock-down). Our customers include Tier 1 & Tier 2 vendors of L&T, Tata Motors, Bajaj, Mahindra & Mahindra and other OEMs.

We have helped improve business performance in terms of on-time-delivery (OTD) by up to 20%, reduce wastages in the range of 5-7%. PMTrack ERP has been a key show-case for our customers and has helped them to clear the client/OEM audits. Our leadership team has over 150+ person-years of manufacturing industry experience. We have established customer support center in Pune, Mumbai, Ahmednagar, Aurangabad and Nashik. our client satisfaction and retention rate is 100%.

Mission: 200+ Installations of PMTrack ERP Software by December 2021.

The journey from *Good to Great*; It's been *8 Years* and counting...

RUN AN INTEGRATED ENTERPRISE

Invite PMTrack team to help you integrate important business areas like Sales, Order management, Engineering, Manufacturing, Quality and IATF/ISO compliances and providing dashboards to the Top management.



BENEFITS YOU GET

When you Integrate in the pursuit of smart manufacturing and a paperless factory

Financial Management Solutions

Finance & Accounting module enables you to make smart decisions that have a direct impact on your bottom line — increasing margins and improving your cash flow. Simple to learn and use, PMTrack ERP works well with your existing technology and scales as you grow to deliver long-term value. Today, more than 100 customers are using our future-ready solutions to drive business success and stay ahead of the competition. PMTrack with its integrated Accounting Module, you get the complete sales, manufacturing, and accounting control you need to run an efficient, profitable business.

Tally Integration (with a utility)

Tally is the most popular accounting software for small and mid-size businesses in India. But even Tally, with its advanced accounting features, isn't reliable (easy to manipulate). We meet all of your small business' needs by combining PMTrack integrated ERP for manufacturing and Tally (for accounting). You get best of both and all the tools you need to Effectively manage business processes, workflow, and inventory, as well as control costs.

Improve your data accuracy and authenticity and avoid duplicate entry.

Reliable technologies as our Backbone



CRM, Workflow Management and More

PMTrack comes with Powerful business management suite that has helped organizations ranging from the tech-savvy auto parts manufacturer to the multi-plant/city global set-ups. Our built-in CRM can help you analyze, manage, and operate your business more effectively by adding Quality Management, CRM, Document Management, Workflow Process Management, and Web-Portal tools into your business software arsenal.

Carefully planned integration points between CRM and ERP allow you to take advantage of the strengths of both systems while ensuring your entire team is working together with the right information.



Print QRCode or Barcode on Key Documents...





PMTrack ERP provides a host of other solutions, tools and utilities to go towards a paper-less factory. Call us to deploy a comprehensive business solution perfectly suited to the needs of your company. or Visit: www.pmtrackerp.in to learn more on a Paperless Factory.

PRICING & DEPLOYMENT OPTIONS

We offer flexible software pricing and deployment options that are designed to fit a range of IT, Manufacturing and Budget requirements.

Flexible Software Pricing Options

Purchase

Known throughout the industry as "perpetual license" pricing, purchasing PMTRACK means that you pay one -time to own the software forever. Purchased software is sold with a Annual maintenance contract, renewable each year, that covers continued development and technical support.

Subscription

Pay an Annual fee to use PMTrack over a three to five year term. Your annual subscription includes all maintenance, support and product development fees and is automatically billed to you at the start of the year.

Enterprise Pricing

Keep software costs predictable and under control when deploying PMTrack ERP across multiple units in your enterprise, even as business requirements evolve and usage demands on the software increase we are there with you. Ask for special discount on every subsequent implementation.

Flexible Deployment Options

plementing PMTrack On-premises.

On-Premises

A traditional ERP deployment that means installing PMTRACK onto servers in your facility. Companies that have an established IT infrastructure or are willing to invest in creating and maintaining their own servers are usually interested in im-

Private Cloud

PMTRACK ERP can be deployed in the cloud for a monthly/annual hosting fee. A Private Cloud deployment lowers IT infrastructure overhead and ensures access to data around-the-clock within a managed data centre. Private Cloud allows companies with remote sites to share the same PMTrack installation and data, enabling multisite ERP software access.

Costs of servers and other IT infrastructure needs are not included with PMTrack ERP software or implementation costs.

It will more than pay for itself in the longer term to bring your employees up to speed with PMTrack ERP. We benefit from the MRP system as also more accurate inventory and scheduling & tracking orders through the shop floor."

SB Engineers, PuneMr. Sunil Javalekar, Director

PMTRACK: DASHBOARDS Based on Actual Transactions in the ERP



Turn Over Comparison

- · Daily Sales Monitoring
- Monthly Sales
- Customer Wise Sale
- Top 5/10 Customers in Domestic Sales, Exports or Job Work



Material Group wise PO Summary

- Value wise GRN Summary
- Monthly Purchase Summary
- Top 5/10 Suppliers or Top Purchased Items
- Best Supplier for Material



- Monthly Schedule vs. Dispatch (% achieved)
- Daily Dispatch Plan(% achieved)
- Production Summary
- Production Report
- Item Wise dispatch Report



- Machine utilization Report
- Operator-wise Efficiency chart
- Overall OEE report





- %age or PPM (Operator / Stage
- wise / Operator
- Cost of Poor Quality



- Favorite Item Stock
- Min/ Max Level Stock
- Material Issue report-Daily
- WIP stock Process wise
- · Material issue -Daily / (Department/Dept. Category wise) -
- · All values in Qty. (Nos./Kg) or L. Rupee





The ERP system gives alerts to the users for various tasks as and when they fall due; Alerts are trigger by PMTrack for tasks like 'PO pending for approval', or 'Material waiting for Quality Inspection' etc., the pendency of such tasks is shown as Numbers in RED. The users need to clear them and on-time.

GAIN VISIBILI

DECIDE WITH CONFIDENCE



www.pmtrackerp.in

SEE PMTRACK IN ACTION



www.pmtrackerp.in

Register for an upcoming webinar, or ask for **Free Demo** so you can see for yourself why hundreds of manufacturers rely on PMTrack for fully Integrated ERP with CRM functionalities.

GET YOUR QUESTIONS ANSWERED BY EXPERTS

Choosing the right ERP solution doesn't have to be daunting or time consuming. Get in touch with a PMTrack Expert to schedule an introductory consultation. You won't believe how quick and easy it can be to use PMTrack and crack the code for business success.

If you have any questions about our products and services, you may write to us: **info@pmtrackerp.in**



Because of improved inventory tracking with MRP, we've seen improved on-time delivery and have gained greater control of our receivables."

Nikash CNC, Ahmadnagar Mr. Shashank Kulkarni. Co-owner



+91 **86 0000 42 21** Kalpesh +91 **88 600 50 157**Ashish

+91 **99 609 47 666**Nandkumar

Dev. Centre: 1st Floor, Ahmednagar IT Park, M.I.D.C., Ahmednagar, Maharashtra - 414 111. Head Office: 3rd Floor, Laxmi Plaza, Opp. Alfa Laval, Kasarwadi, PUNE, Maharashtra- 411 034.